





NLP Practitioner skills are applicable to so many disciplines and different areas of your life, that no matter what you are doing, the skills, strategies and principles of the NLP Practitioner will help you do it even better.

At this level the skills that you learn can be applied in business, sport, education, coaching, performance, leadership or for your own personal and professional development. This is our most popular course, and now it's your chance to take your journey of NLP learning, change, self discovery, and both personal and professional development to a new level.

NLP Practitioner is a proven and powerful skill set and methodology for experiencing and helping you achieve what you want in life.

## WHAT YOU WILL EXPERIENCE?

During NLP Core Skills 1, we focused on your personal development, understanding what makes you tick, understanding how you relate to others and advanced communication skills.

In NLP Practitioner we continue the theme of this journey – delving deeper and going further. (You can read the full syllabus at www. universallyspeaking.com.au)

We will spend some time revisiting your NLP Core Skills to reaffirm what you know and add a depth of understanding to the new skills you are about to learn.

This is your opportunity to make some changes, to give yourself a refreshing 'make-over' in how you feel, think, react and behave... and you can apply everything you learn to every area of your life, straight away.

We explore a massive range of insights and techniques in communication for creating better relationships, mentoring, and leading others, and getting your message across more effectively – at home, at work, in sales, giving presentations & speeches, and in social situations.



## THE 6 KEY AREAS WE COVER

There are 6 key themes that run through the NLP Practitioner course. We will explore each individually, and then look at integrating and using them together. You will be able to apply this learning, naturally and seamlessly in every area of your life.



#### **KEY #1**

## THE REFRAMING TOOLKIT

Reframing is the art of influencing how people (including yourself) perceive and react to different situations. This set of tools creates the habit of being able to see, hear & feel things differently and from different perspectives.



#### **KEY #2**

# ADVANCED COMMUNICATION & ADVANCED LISTENING SKILLS

The two patterns of language that we explore at this level are Influential & Precision Language Patterns. Enabling you to bring absolute clarity and precision to your thinking, problem solving and how you communicate with others. Providing a powerful set of tools to influence with integrity and add impact to your communication. Giving you the skills to pre-empt and stave off disagreement, and makes your message more resonant to the listener.

These models are a potent and powerful communication tool, in building rapport with anyone, confident public speaking & engaging presentations, networking and conversations, and dealing with difficult people.





#### **KEY #3**

## STRATEGIES & MODELING

Strategies are the automatic or 'out of your awareness' mechanics that go on in your brain that allow you to do everything that you do.

We have strategies for everything we do i.e. brushing teeth, eating sensibly, planning, being excited, exercising or not exercising, procrastinating, being scared and fearful, successfully handling difficult situations, and so on..

Some strategies work really well, some are even outstandingly excellent. And some can cause us problems and hold us back.

You will learn techniques and skills for improving, altering, or replacing those ineffective or downright un-useful strategies. And create empowering, enriching and worthwhile behaviours and actions that move you closer to your goals.

This is a super exciting tool to have on so many levels, learning new strategies, makes achieving more and modeling excellence a piece of cake.

This technique offers people like you and me an extraordinary route to greater performance, greater effectiveness and personal excellence.



#### **KEY #4**

## **VALUES & BELIEFS**

In Practitioner 2 you will learn how to replace limiting beliefs and limiting decisions from your past, (including long held beliefs) and applying these techniques to... motivate yourself, motivate teams and individuals and move past, in fact leap over the obstacles of your thinking that may have been holding you and others back.

We explore your values and align who you are and what you do with those values that you hold most important. You will also discover how to use values to make important life decisions and set life transforming goals.



#### **KEY #5**

## **ANCHORING & EMOTIONAL MASTERY**

This is an incredibly empowering skill to have. You will also install 'designer' anchors so you can access any emotional state you want or need at any time. This means that when the pressure is on, you can instantly access any resourceful state, that will help you deal with any situation i.e. public speaking, elite performance, dealing with difficult people, overcoming nerves etc..



#### **KEY #6**

## **BUILDING YOUR BRAINPOWER**

Applying NeuroAdvantage™ brain trainer exercises, you will learn simple techniques and exercises to:

- Improve your memory and recall.
- Fire up your creative thinking to problem solve, overcome obstacles and challenges.
- Increase your sensory and self awareness, so you know what's going on around you at all times.
- Think more clearly when under pressure
- Enhance the longevity and function of your brain
- Relax and still your mind, relieving stress, tension and anxiety.



## THINGS YOU NEED TO KNOW

#### How soon after NLP Core Skills can I attend?

We have spaced the trainings, to allow a few months between Core Skills & Practitioner, this allows you to implement what you have learned. However, we do revisit everything in Part 2. We recommend that you complete Practitioner within 6-18 months of your NLP Core Skills training, though it is a personal choice.

# NLP CORE SKILLS (4 DAYS) + NLP PRACTITIONER (3 DAYS)

## = NLP CERTIFICATION

#### When & Where is it on?

NLP Core Skills (Part 1), is offered twice a year in Summer & Winter and NLP Practitioner (Part 2) is offered in the Autumn and Spring. Both trainings are delivered in 3 locations:

- Albury/Wodonga in NE Victoria,
- Canberra, ACT
- Sunshine Coast, Queensland.

(Check the website for dates & venues, or contact us via email or phone and we will let you know)



#### How many people will do the training?

With a maximum of only 16 participants and minimum of 8, a small group environment of like-minded people is guaranteed. This means that you will receive personalized attention and coaching.

With a small group you have plenty of time to chat and discuss what is important to you, ask questions, and seek guidance and clarity from your trainers.

#### Who can do NLP Practitioner?

NLP Practitioner is only open to people who have completed NLP Core Skills. The two trainings have been carefully designed to create a comprehensive NLP Practitioner Certification experience.

Even though the group may have attended different NLP Core Skills trainings, they

will have had an almost identical NLP Core Skills experience to you. This means that we hit the ground running, and are usually settled and focused and in full swing, by early afternoon on the first day.

You are sharing a learning journey with highly motivated people.

#### Who are the Trainers?

Details of your Certified NLP Trainers can be found on the website. Needless to say they are experienced, high caliber, high integrity, highly skilled individuals, dedicated to making each day of any training a rich and enjoyable (fun) learning experience for you. (We believe you learn faster and better when you're having fun!)

Both our NLP Core Skills and NLP Practitioner Programs have two trainers in the room and an amazing Room Manager to support you. This ensures you will receive personalized attention from your trainers and have a dedicated room manager who can take care of your every need.

#### Time

The NLP Practitioner trainings start on Friday morning and finish on Sunday afternoon. Starting each morning at 9.15am and finishing around 5.30pm each day.

#### How do I take part in NLP Practitioner training?

If you asked us at your NLP Core Skills
Training to reserve your seat, please
confirm your place by completing and
returning the registration form along with
your credit card details.

Your place in the training is secure, once we have received your registration form, and you have received confirmation and a receipt.

## YOUR INVESTMENT

Reserve your seat by completing and returning the registration form.

**Deferring payment:** If you wish, you can pay a deposit of \$500 and then pay 4 monthly payments of \$250. This is for private individuals only. All fees are inclusive of GST.

#### **MODULE 2: NLP PRACTITIONER**

\$1497

Regular Fee

\$1347\*

Early Bird Fee

\$1297\*\*
Multiple Bookings

\*when full payment is received up to 30 days prior to training date.
\*\*when 2 or more people book at the same time.

Name:			Ph:	
Address:				
mail: Date of			Training:	
Payment:				
Credit Card Number:/	/	/	Expiry Date: /	Amount:
Name on Card:			Signature:	

Direct Deposit: Acct: Universally Speaking BSB: 062500 Acct #: 10433792

#### Cancellation Policy

Your training fee less a \$50 processing fee will be fully refunded if registration is cancelled up until 21 days prior to the start of the training and the complete Pre-Training Study kit is returned to us. After that date, your training fee can be applied to any future training program we offer.

#### In-House Training

The application of NLP is vast, it is used as an amazing tool to accelerate results and achieve outcomes. Let us design and develop a program to specifically meet your needs or the needs of your business or organization. Contact us, to see how we can fast track your success.

#### **Contact Us**

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